

# Insequence News

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## SPECIAL POINTS OF INTEREST:

- Bidding on Additional Projects?
- New Webinar Series
- Offering New PowerScan 8300 Scanner Series

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## Interested in Thin Clients or Mobile PC's ?

Insequence is pleased to announce the completed development of Terminal Services/Thin Client architecture support including mobile handheld devices. The use of this architecture can provide many advantages to your operations including flexibility and mobility. We are thrilled to offer you the opportunity to take advantage of these new capabilities. If you are considering this new architecture, contact Brent Delk at 615.459.8943 ext. 7208 or bdelk@insequence.com.

### Thin Client Advantages



#### Easier Set Up.

Workstations require loading several 3rd party applications to each PC. With Thin Clients, load the applications once on the server. Then assign

the client name and IP address to each Thin Client and they are ready to go.

**Less Expensive to Replace.** Replacing an entire All-in-one PC is costly and may require configuration and 3rd party applications. Thin Clients are less expensive and ready to install.

### Mobile PC Advantages



#### More Mobility.

Forget being tied to a specific area. With Mobile PC's you can move freely about the plant.

**More Flexibility.** With more mobility, you can accomplish more than one task with one handheld. One operator could sequence as many commodities as time allows.

## Corporate Video Now Available

Insequence invites you to view our new corporate video right from our website, [insequence.com](http://insequence.com). As a valued customer, we want to offer the video as a sales tool to help demonstrate our software and services during your meetings when bidding on additional projects. On our home page, follow the link in the *I would like to* section, sit back, and watch as it demonstrates our advanced Sequencing and Manufacturing Execution System (MES) software, superior services, and our vast experience.

The video highlights our advanced software by demonstrating each available SPD Pro module



and Manufacturing Execution System at work. It includes plant footage of SPD Pro operating single commodity pick-and-pack sequencing and highly complex build-in-sequence manufacturing.

Our superior services presented include the turnkey options available with our sequencing system – installation, training, and technical support.

The video also emphasizes Insequence's unparalleled experience in the sequencing field. Some current Insequence customers provide testimonials of their success with the SPD Pro system.

So, what are you waiting for? Click [here](#), sit back, and let the video do the work. We hope you enjoy the show!



# Bidding on Additional Projects?

In an effort to better serve our customers, Insequence has recently developed a number of new tools that will be very useful when your company is bidding on additional projects. The tools are conveniently located on our website, [insequence.com](http://insequence.com)

## Tool #1

**Literature** - Print our brochure, case studies, or any of the up-to-date SPD Pro information you need explaining SPD Pro's system capabilities and exciting features.

## Tool #2

**PowerPoint Presentation** – Download and present the SPD Pro Process Flow Presentation. The PowerPoint presentation includes a step-by-step demonstration of SPD Pro's sequencing and MES process.

Each module is reviewed, beginning with the SPD Pro Host Module receiving the OEM's broadcast to the SPD Pro Shipping Module generating the BOL for driver to present at the final assembly plant as proof of the truck's contents.

## Tool #3

**Video** - Demonstrate SPD Pro in action by playing our new corporate video. Watch as SPD Pro controls a simple pick-and-pack operation and a complex build-in-sequence instrument panel operation.

## Ready to get started?

Go to [insequence.com](http://insequence.com) and you will find the tools located on the homepage or in the *I would like to* section. If you need more information contact Brent Delk at 615.459.8943 ext. 7208 or [bdelk@insequence.com](mailto:bdelk@insequence.com).

Register for the webinars at [insequence.com](http://insequence.com) in the News & Events section or call 615.459.8943 ext. 7206.

## SPD Pro Webinar Series

**SPD Pro Sequencing Webinar**  
 ■■ Thursday, April 17, 2008  
 11:00 – 12:00 EDT

**SPD Pro MES Webinar**  
 ■■ Tuesday, April 22, 2008  
 11:00 – 12:00 EDT

Register to attend one of these free webinars and we will re-introduce you to the sequencing or Manufacturing Execution System that has quietly been serving your company for some time – SPD Pro.

These webinars are designed to familiarize you with the new features and error proofing capabilities in SPD Pro 6.507 that are currently available to your company. Our goal is to equip you with the knowledge to determine how an upgrade to the new SPD Pro will benefit your company.

## New Customers

We would like to welcome the following new customer locations, expansions, and resellers:

**Kace Logistics** - Sequencing door modules to the Chrysler LLC Warren Truck Assembly Plant in Warren, MI.

**Fori Automation** - (Reseller of SPD Pro) Fori Automation provided SPD Pro to **Martinrea** where they will be sequencing rear suspensions, front horizontal and front vertical modules to the General Motors Assembly Plant in Oshawa, Ontario, Canada.

## Hardware Tip

Datalogic just released their new PowerScan 8300 laser scanner series. The new scanners consist of corded and cordless laser bar code readers featuring state-of-the-art performance for rugged industrial use. To learn more about the latest series of scanners compatible with SPD Pro, visit the Insequence e-catalog on our website, [www.insequence.com](http://www.insequence.com).



Insequence Corporation  
750 Jim Parker Drive  
Smyrna, TN 37167  
Phone: 615.459.8943  
Fax: 615.459.8945

## Company Information

Insequence Corporation is the industry leader in the design, implementation, and support of Sequential Part Delivery (SPD) Systems. For more than a decade, our focus has been to understand our customers' technological requirements and surpass their expectations of our services. Our commitment to research and development allows Insequence engineers and programmers to provide comprehensive solutions to complex sequencing challenges. If you would like to know more about our company, please contact Brent Delk at 615.459.8943 ext. 7208 or [bdelk@insequence.com](mailto:bdelk@insequence.com).

***INSEQUENCE***

***Where Sequencing Begins!***